



**SNL BEARINGS LIMITED**

CIN: L99999MH1979PLC134191

Regd. Office: Dhannur, 15, Sir P. M. Road, Fort, Mumbai 400 001

Tel: +91 22 22663698, Fax: +91 22 22660412

Website: [www.snlbearings.in](http://www.snlbearings.in), Email: [investorcare@snlbearings.in](mailto:investorcare@snlbearings.in)

**CHAIRPERSON'S SPEECH**

**42<sup>ND</sup> ANNUAL GENERAL MEETING – SEPTEMBER 6, 2022**

Ladies and Gentlemen:

It gives me great pleasure to welcome you all to the 42<sup>nd</sup> Annual General Meeting of SNL Bearings Limited. As we gather virtually once again, it is a pleasure and privilege to host you today.

**Economic Environment & Company's Performance**

The Financial Year 2021-22 has been another challenging year for the Indian manufacturing industry, with the uncertainty overhang caused by fears of the pandemic recurring. During the last few months, the global chip shortage, high inflation rates leading to monetary controls by the Central Banks of various countries, the oil price hikes and disruptions arising out of the Ukraine war, led to slowing demand from the auto industry. As we exit FY 21-22, we are better placed than we were at the start clocking full year revenues of Rs. 43.51 crores in FY 21-22, growing 19% over the previous year.

Profits after tax have grown 43% to Rs. 8.83 crores (previous year Rs. 6.19 crores) helped by the higher volumes and the continuing efforts to restrict operating and administrative expenses.

Guided by the close involvement and advice of our Board members, our motivated Team, of management staff and our workmen, are well placed to tackle the challenges ahead.

Despite the upside geopolitical risks and continuing fear of coronavirus still haunting some parts of the globe, the domestic economy is set to be on a better footing with some early signs of revival. The Indian auto industry is

expected to record strong growth in 2022-23, post recovering from effects of COVID-19 pandemic. Electric vehicles are likely to witness positive sales in 2022-23 which will improve Company's performance. We are happy to inform that your company has also received some orders from EV makers, which will add to company's sales volumes in FY22-23 and also in the coming years.

### **Current Year - Q1**

The Net sales for Q1 – April to June 2022 at Rs. 11.30 crores shows an increase of 6% as compared to Rs. 10.69 crores for the previous quarter and the expectation is that sales revenues for Q2 will improve due to an increase in market demand.

### **Future Outlook**

In India, the government has initiated key structural changes in the policy and regulatory regime for improving the investment climate and boosting economic growth e.g. a relief package of Rs. 1.10 lakh crore to help re-energise the affected sectors such as travel, hospitality and automobiles. The shift towards electric/electronic and hybrid cars over the next decade, is expected to lead to newer verticals and opportunities for the auto component manufacturers. Initiatives by the Government are expected to play a pivotal role in the country's economic recovery, by providing the population income support, and more employment opportunities.

As per the Automobile Component Manufacturers Association (ACMA) forecast, automobile component exports from India are expected to reach US\$ 80 billion by 2026. The Indian auto components industry is expected to reach US\$ 200 billion in revenue by 2026. Strong international demand and resurgence of demand in the domestic market segments are predicted to help the Indian auto component industry grow by over 20% in FY 2022-23.

During the quarters ahead, we are hopeful that your Company's pace of growth will pick up and the overall performance for the year will be strong.

### **Acknowledgements**

We thank you, our dear shareholders for your unstinting support for which we remain grateful. We thank our bankers, customers and suppliers, for their continuing support to the company.

I would also like to express my gratitude to the management teams of the company and the holding company (NRB Bearings Limited) for the hard work they have put in. I look forward to continue working with optimism in facing the future challenges with much motivation and courage.

**Harshbeena Zaveri**  
**Chairperson**

September 6, 2022